



February 2012



RE/MAX  
*Paradise*  
PROPERTIES

# View from Paradise

## Time to Buy?

Being involved in a real estate transaction is one of the most exciting (and stressful) experiences in life. Whether you are looking to buy or to sell, it makes sense to select a realtor that takes care of all the nuts and bolts of the transaction.

When I put on my Buyer's Agent hat, my goal is to sort through the inventory and ascertain your best options. My first-hand knowledge of the various communities that pepper our coast is a significant asset. Here's what I promise to bring to the table:

- **Professional Consultation:** As a native of the Emerald Coast and an experienced broker, I have the market knowledge to uncover the absolute best opportunities to match your goals.
- **Buying Power:** Need a loan? Rates continue to be at or below 4%. I work with the top local lenders who have the best rates and creative programs.
- **Property Information:** I do the digging to get the scoop on properties. Knowledge is power.
- **Transaction Coordinator:** Between the initial offer and the closing, my job is to ensure the transaction goes forward in a timely, smooth fashion.
- **Problem Solver:** For every problem, there is a solution.
- **Market Analysis:** What is the current state of the local market in general and within specific communities? I've got the stats.

My ability to listen to and be sensitive to my buyers' needs, expectations, and concerns is the hallmark of my real estate services. My mission is to give you **Peace of Mind.**



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## Kelly Plantation

### One Water Place



MLS 571076  
Unit 1007  
\$795,000  
3 Br / 3.5 Ba  
3,220 Sq Ft

## Waterfront Estate



MLS 568067  
\$2,450,900  
4 Br / 3.5 Ba  
3,895 Sq Ft

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## Jay's Jab

### Creating a Home Inventory - Part II

Last month I discussed finding a method of creating a home inventory that suits you best. Now let's consider what you should include in this inventory.

A good way to ensure proper coverage is to record items as you go from room to room. Pay special attention to the most valuable items, such as antiques, jewelry, and electronic equipment. If you have any questions about what is covered by your policy, contact your insurance agent. To establish the value of your property, include as much of the following information as possible:

**What:** Identify the insurable items in your house. Provide a brief description, including brand, model, and serial number. Establish ownership by attaching receipts and/or photos whenever possible. Update your inventory regularly.

**When:** Record the purchase or acquisition date for each item.

**How much:** Attach credit card statements or other documents of transaction. For appraisals on items such as antiques, art, and jewelry, be sure to include the appraiser information.

Make backup copies. Don't let your home inventory become part of a property loss. Whichever inventory method you choose, be sure to keep a copy in a bank safe deposit box or other secure location away from your home.

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## Vitamins for the Mind

by Jim Rohn

The major reason for setting a goal is for what it makes of you to accomplish it. What it makes of you will always be the far greater value than what you get.

Some people are disturbed by those tough days because all they have is the days. They haven't designed or described or defined the future.

**Goals:** There's no telling what you can do when you get inspired by them. There's no telling what you can do when you believe in them. And there's no telling what will happen when you act upon them. We all need lots of powerful long-range goals to help us past the short-term obstacles.

The ultimate reason for setting goals is to entice you to become the person it takes to achieve them. Don't set your goals too low. If you don't need much, you won't become much. If you go to work on your goals, your goals will go to work on you. If you go to work on your plan, your plan will go to work on you. Whatever good things we build, end up building us.

We all have two choices:

***We can make a living or we can design a life.***

RE/MAX participates in the Miracle Home program, which means *Children's Miracle Network*



receives a donation after each home sale or purchase. Make miracles happen with your home purchase!

**"Be true to your work, your word, and your friend." ~ Henry David Thoreau**