

GBAR

REAL ESTATE REWIND



3rd Quarter 2007 - Condo Region I

Region I Metro	Total CC Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price(3rd Q '07)	Difference from 3rd Q '06	Average Days on Market(3rd Q '07)	Total Under Agreements(3rd Q '07)	Total CC on Market (3rd Q '07)	Difference from 3rd Q '06	Total CC Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total CC on Market (3rd Q '06)
Boston	1306	2.4%	\$363,633	5.9%	91	1,122	2,466	-16.5%	1276	\$343,500	96	1,166	2,954
Brookline	222	15.6%	\$452,500	3.0%	84	149	240	-18.9%	192	\$439,250	86	148	296
Cambridge	297	3.8%	\$419,000	-2.7%	65	235	355	-16.1%	286	\$430,700	102	227	423
Chelsea	16	-42.9%	\$196,500	-12.7%	106	19	178	9.9%	28	\$225,000	160	29	162
Everett	22	0.0%	\$217,250	-30.4%	169	25	88	-33.3%	22	\$312,000	128	16	132
Medford	57	9.6%	\$301,500	-4.0%	121	57	104	-38.5%	52	\$314,000	82	48	169
Malden	35	-40.7%	\$250,000	2.0%	113	43	120	10.1%	59	\$245,000	103	46	109
Newton	92	16.5%	\$441,375	1.7%	96	84	150	-26.1%	79	\$434,000	102	79	203
Revere	40	-16.7%	\$241,000	-0.9%	124	60	142	-26.0%	48	\$243,250	83	82	192
Somerville	128	-11.7%	\$357,750	1.1%	77	92	205	-31.7%	145	\$354,000	107	108	300
Watertown	89	45.9%	\$325,000	-5.8%	70	66	111	-18.4%	61	\$345,000	84	63	136
Winthrop	24	4.3%	\$307,500	33.7%	99	31	84	25.4%	23	\$230,000	88	21	67
Region Total	2328	2.5%				1,983	4243	-17.5%	2271			2,033	5,143
GBREB Total	2,977	3.0%	\$359,900	5.9%	93	2,585	6,031	-13.2%	2,891	\$340,000	99	2,657	6,949
State Total	5,552	-2.4%	\$288,000	4.7%	125	5,247	16,512	-20.4%	5,686	\$275,000	111	5,711	20,738

3rd Quarter 2007 - Condo Region II

Region II North	Total CC Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price(3rd Q '07)	Difference from 3rd Q '06	Average Days on Market(3rd Q '07)	Total Under Agreements(3rd Q '07)	Total CC on Market (3rd Q '07)	Difference from 3rd Q '06	Total CC Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total CC on Market (3rd Q '06)
Acton	36	20.0%	\$232,500	-21.5%	95	35	113	22.8%	30	\$296,356	83	36	92
Arlington	61	-6.2%	\$369,900	-2.1%	61	54	82	-12.8%	65	\$378,000	93	46	94
Bedford	10	-9.1%	\$542,500	42.8%	173	10	28	12.0%	11	\$380,000	67	15	25
Belmont	29	70.6%	\$410,000	16.1%	107	19	46	-38.7%	17	\$353,000	103	21	75
Boxboro	7	-58.8%	\$143,000	4.7%	94	7	24	-27.3%	17	\$136,600	85	16	33
Burlington	7	16.7%	\$455,000	12.9%	166	10	17	-26.1%	6	\$403,000	67	10	23
Concord	9	0.0%	\$370,000	-7.5%	145	8	56	107.4%	9	\$400,000	110	11	27
Hudson	33	43.5%	\$194,000	-26.8%	171	28	66	-15.4%	23	\$265,000	117	39	78
Lexington	14	0.0%	\$510,688	13.9%	77	15	20	-16.7%	14	\$448,500	89	11	24
Lincoln	5	-16.7%	\$445,000	4.7%	123	2	13	-50.0%	6	\$425,000	95	3	26
Maynard	8	60.0%	\$277,450	0.9%	61	6	40	60.0%	5	\$275,000	163	7	25
Stow	5	n/a	\$414,030	n/a	90	5	16	23.1%	0	\$0	n/a	2	13
Sudbury	2	100.0%	\$907,784	7.0%	0	2	14	-17.6%	1	\$848,000	123	1	17
Waltham	82	20.6%	\$359,000	13.6%	85	62	111	-10.5%	68	\$316,000	73	57	124
Wayland	7	-36.4%	\$637,000	9.4%	258	6	22	22.2%	11	\$582,500	152	6	18
Weston	10	400.0%	\$414,500	-54.3%	22	7	9	-50.0%	2	\$906,500	16	2	18
Winchester	30	150.0%	\$492,500	43.6%	81	28	46	0.0%	12	\$343,000	144	14	46
Region Total	355	19.5%				304	723	-4.6%	297			297	758
GBREB Total	2,977	3.0%	\$359,900	5.9%	93	2,585	6,031	-13.2%	2,891	\$340,000	99	2,657	6,949
State Total	5,552	-2.4%	\$288,000	4.7%	125	5,247	16,512	-20.4%	5,686	\$275,000	111	5,711	20,738

3rd Quarter 2007 - Condo Region III

Region III West	Total CC Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price(3rd Q '07)	Difference from 3rd Q '06	Average Days on Market(3rd Q '07)	Total Under Agreements(3rd Q '07)	Total CC on Market (3rd Q '07)	Difference from 3rd Q '06	Total CC Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total CC on Market (3rd Q '06)
Ashland	36	-23.4%	\$336,500	7.0%	88	23	67	-20.2%	47	\$314,500	115	42	84
Dover	2	n/a	\$426,500	n/a	308	2	8	100.0%	0	\$0	n/a	0	4
Framingham	36	-20.0%	\$225,000	10.3%	107	40	263	23.5%	45	\$204,000	90	49	213
Holliston	4	0.0%	\$169,950	1.3%	4	8	21	10.5%	4	\$167,850	73	7	19
Hopkinton	12	71.4%	\$293,825	6.8%	125	15	43	48.3%	7	\$275,000	117	8	29
Natick	35	12.9%	\$244,000	-3.4%	106	29	90	-19.6%	31	\$252,500	134	33	112
Needham	11	22.2%	\$540,000	3.8%	151	15	39	34.5%	9	\$520,000	203	9	29
Sherborn	0	0.0%	\$0	0.0%	n/a	0	11	-15.4%	0	\$0	0	0	13
Wellesley	8	n/a	\$517,500	-7.3%	208	5	44	25.7%	5	\$558,000	264	7	35
Region Total	144	-2.7%				137	586	8.9%	148			155	538
GBREB Total	2,977	3.0%	\$359,900	5.9%	93	2,585	6,031	-13.2%	2,891	\$340,000	99	2,657	6,949
State Total	5,552	-2.4%	\$288,000	4.7%	125	5,247	16,512	-20.4%	5,686	\$275,000	111	5,711	20,738

3rd Quarter 2007 - Condo Region IV

Region IV South	Total CC Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price(3rd Q '07)	Difference from 3rd Q '06	Average Days on Market(3rd Q '07)	Total Under Agreements(3rd Q '07)	Total CC on Market (3rd Q '07)	Difference from 3rd Q '06	Total CC Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total CC on Market (3rd Q '06)
Bellingham	13	-35.0%	\$257,000	-1.1%	136	18	36	-12.2%	20	\$259,920	102	15	41
Canton	26	30.0%	\$227,750	-12.7%	104	15	63	-3.1%	20	\$260,800	95	21	65
Dedham	8	-50.0%	\$304,450	12.2%	98	8	27	-10.0%	16	\$271,250	100	13	30
Foxboro	7	0.0%	\$260,000	4.0%	124	11	14	-22.2%	7	\$250,000	126	9	18
Franklin	29	-19.4%	\$280,000	4.8%	111	43	107	28.9%	36	\$267,250	132	45	83
Mansfield	18	5.9%	\$287,450	56.6%	123	15	42	-8.7%	17	\$183,500	104	14	46
Medfield	7	600.0%	\$276,000	-38.7%	143	8	16	166.7%	1	\$449,900	70	3	6
Medway	2	-50.0%	\$285,000	-0.7%	105	3	16	-23.8%	4	\$286,950	97	6	21
Millis	4	-69.2%	\$245,950	6.9%	82	2	14	-26.3%	13	\$230,000	94	9	19
Milton	2	0.0%	\$415,625	14.3%	244	6	22	10.0%	2	\$363,500	128	4	20
Norfolk	4	33.3%	\$464,900	-22.6%	33	9	10	-44.4%	3	\$600,550	157	0	18
Norwood	16	-5.9%	\$332,500	11.6%	178	13	50	-29.6%	17	\$298,000	112	18	71
Sharon	4	-20.0%	\$183,500	-39.2%	216	2	14	75.0%	5	\$302,000	68	7	8
Walpole	8	-42.9%	\$300,000	-7.3%	111	4	37	-17.8%	14	\$323,500	74	8	45
Westwood	0	0.0%	\$0	0.0%	0	0	0	0.0%	0	\$0	0	0	0
Wrentham	2	n/a	\$281,250	n/a	41	4	11	-42.1%	0	\$0	n/a	0	19
Region Total	150	-14.3%				161	479	-6.1%	175			172	510
GBREB Total	2,977	3.0%	\$359,900	5.9%	93	2,585	6,031	-13.2%	2,891	\$340,000	99	2,657	6,949
State Total	5,552	-2.4%	\$288,000	4.7%	125	5,247	16,512	-20.4%	5,686	\$275,000	111	5,711	20,738