

GBAR

REAL ESTATE REWIND



3rd Quarter 2007 - Single Family Region I

Region I Metro	Total SF Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price (3rd Q '07)	Difference from 3rd Q '06	Average Days on Market (3rd Q '07)	Total Under Agreements (3rd Q '07)	Total SF on Market (3rd Q '07)	Difference from 3rd Q '06	Total SF Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total SF on Market (3rd Q '06)
Boston	308	16.7%	\$385,000	3.1%	102	313	655	-12.1%	264	\$373,500	98	293	745
Brookline	62	19.2%	\$1,435,000	49.3%	126	45	75	-31.8%	52	\$961,000	99	42	110
Cambridge	49	4.3%	\$653,000	-22.3%	83	34	52	-27.8%	47	\$840,000	96	45	72
Chelsea	5	-54.5%	\$310,000	-10.5%	80	6	56	107.4%	11	\$346,500	191	10	27
Everett	27	-18.2%	\$305,000	-15.0%	122	35	86	-14.0%	33	\$359,000	118	34	100
Medford	66	-5.7%	\$406,500	2.3%	72	64	129	-10.4%	70	\$397,500	86	71	144
Malden	56	7.7%	\$317,500	-14.1%	80	69	145	-11.6%	52	\$369,750	100	62	164
Newton	213	13.3%	\$850,000	12.0%	69	130	188	-44.5%	188	\$758,750	99	148	339
Revere	38	-13.6%	\$315,000	-8.6%	153	62	199	16.4%	44	\$344,750	106	50	171
Somerville	26	23.8%	\$455,000	-1.1%	110	31	44	-18.5%	21	\$460,000	81	19	54
Watertown	32	68.4%	\$469,950	-2.5%	62	29	29	-32.6%	19	\$482,000	89	20	43
Winthrop	19	-5.0%	\$341,000	-7.7%	78	25	44	-18.5%	20	\$369,250	83	25	54
Region Total	901	9.7%				843	1702	15.9%	821			819	2023
GBREB Total	3,190	10.2%	\$501,500	-0.7%	102	2,678	5,727	-17.3%	2,894	\$505,000	106	2,717	6,926
State Total	12,171	0.4%	\$355,000	0.9%	126	11,633	37,300	-13.7%	12,127	\$352,000	116	11,893	43,207

3rd Quarter 2007 - Single Family Region II

Region II North	Total SF Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price (3rd Q '07)	Difference from 3rd Q '06	Average Days on Market (3rd Q '07)	Total Under Agreements (3rd Q '07)	Total SF on Market (3rd Q '07)	Difference from 3rd Q '06	Total SF Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total SF on Market (3rd Q '06)
Acton	53	-20.9%	\$599,000	2.0%	78	33	81	-25.7%	67	\$587,500	89	49	109
Arlington	87	-2.2%	\$473,100	-6.7%	40	65	61	-49.2%	89	\$507,000	55	72	120
Bedford	46	48.4%	\$525,000	1.9%	127	32	49	-46.7%	31	\$515,000	111	31	92
Belmont	53	35.9%	\$660,000	-16.5%	76	40	58	-32.6%	39	\$790,000	85	26	86
Boxboro	17	21.4%	\$595,000	2.1%	121	11	16	-51.5%	14	\$583,000	166	14	33
Burlington	49	-14.0%	\$420,000	1.2%	136	37	75	-42.7%	57	\$415,000	120	57	131
Concord	61	22.0%	\$849,000	-1.1%	146	43	123	-6.1%	50	\$858,500	111	37	131
Hudson	35	0.0%	\$355,000	4.4%	109	39	95	-12.8%	35	\$340,000	114	49	109
Lexington	111	11.0%	\$780,000	-0.6%	106	93	128	-29.3%	100	\$785,000	115	88	181
Lincoln	16	6.7%	\$1,121,250	4.3%	115	7	34	-17.1%	15	\$1,075,000	152	12	41
Maynard	25	-30.6%	\$324,000	-8.3%	69	16	52	-3.7%	36	\$353,500	76	30	54
Stow	26	36.8%	\$517,776	-10.6%	103	17	60	-22.1%	19	\$579,000	164	20	77
Sudbury	70	9.4%	\$611,375	-6.6%	154	63	131	-24.3%	64	\$654,250	116	56	173
Waltham	89	12.7%	\$429,900	-3.4%	82	69	103	-34.0%	79	\$444,900	79	78	156
Wayland	55	44.7%	\$640,000	0.0%	147	39	76	-25.5%	38	\$640,000	144	35	102
Weston	55	34.1%	\$1,400,000	-12.2%	140	30	91	-23.5%	41	\$1,595,000	155	32	119
Winchester	63	-6.0%	\$760,000	4.1%	83	40	105	-27.1%	67	\$729,900	114	52	144
Region Total	911	8.3%				674	1338	-28.0%	841			738	1858
GBREB Total	3,190	10.2%	\$501,500	-0.7%	102	2,678	5,727	-17.3%	2,894	\$505,000	106	2,717	6,926
State Total	12,171	0.4%	\$355,000	0.9%	126	11,633	37,300	-13.7%	12,127	\$352,000	116	11,893	43,207

3rd Quarter 2007 - Single Family Region III

Region III West	Total SF Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price (3rd Q '07)	Difference from 3rd Q '06	Average Days on Market (3rd Q '07)	Total Under Agreements (3rd Q '07)	Total SF on Market (3rd Q '07)	Difference from 3rd Q '06	Total SF Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total SF on Market (3rd Q '06)
Ashland	43	-12.2%	\$450,000	-1.1%	96	40	72	-12.2%	49	\$455,000	101	40	82
Dover	26	73.3%	\$1,184,250	15.6%	180	19	68	11.5%	15	\$1,024,500	221	10	61
Framingham	141	-6.0%	\$355,000	-8.2%	88	132	312	4.7%	150	\$386,750	85	136	298
Holliston	49	44.1%	\$405,000	-8.0%	110	37	78	-22.0%	34	\$440,000	136	42	100
Hopkinton	64	14.3%	\$582,500	-19.4%	115	55	83	-34.6%	56	\$722,500	106	52	127
Natick	84	-7.7%	\$445,000	0.8%	81	78	122	-27.8%	91	\$441,500	88	81	169
Needham	114	34.1%	\$622,000	-14.8%	67	70	117	-35.4%	85	\$730,000	106	58	181
Sherborn	16	33.3%	\$732,500	-1.7%	216	9	60	-3.2%	12	\$745,250	98	11	62
Wellesley	107	3.9%	\$1,025,000	-6.8%	86	89	152	-19.1%	103	\$1,100,000	126	79	188
Region Total	644	8.2%				529	1064	-16.1%	595			509	1268
GBREB Total	3,190	10.2%	\$501,500	-0.7%	102	2,678	5,727	-17.3%	2,894	\$505,000	106	2,717	6,926
State Total	12,171	0.4%	\$355,000	0.9%	126	11,633	37,300	-13.7%	12,127	\$352,000	116	11,893	43,207

3rd Quarter 2007 - Single Family Region IV

Region IV South	Total SF Properties Sold (3rd Q '07)	Difference from 3rd Q '06	Median Price (3rd Q '07)	Difference from 3rd Q '06	Average Days on Market (3rd Q '07)	Total Under Agreements (3rd Q '07)	Total SF on Market (3rd Q '07)	Difference from 3rd Q '06	Total SF Properties Sold (3rd Q '06)	Median Price (3rd Q '06)	Average Days on Market (3rd Q '06)	Total Under Agreements (3rd Q '06)	Total SF on Market (3rd Q '06)
Bellingham	32	-22.0%	\$298,100	-2.3%	126	30	99	3.1%	41	\$305,000	77	38	96
Canton	46	21.1%	\$397,500	-14.4%	91	40	121	-6.2%	38	\$464,500	157	43	129
Dedham	58	18.4%	\$362,500	-5.1%	85	50	138	-3.5%	49	\$382,000	128	54	143
Foxboro	38	52.0%	\$412,500	-8.3%	145	31	85	-12.4%	25	\$450,000	121	36	97
Franklin	84	-5.6%	\$457,500	0.5%	104	78	162	-5.3%	89	\$455,000	128	84	171
Mansfield	48	-9.4%	\$424,500	0.6%	125	32	89	4.7%	53	\$422,000	88	40	85
Medfield	41	46.4%	\$540,000	-22.5%	113	23	64	-28.1%	28	\$697,000	78	23	89
Medway	37	94.7%	\$400,000	8.8%	160	33	88	-19.3%	19	\$367,500	129	28	109
Millis	24	33.3%	\$347,000	-9.0%	149	27	44	-2.2%	18	\$381,500	101	16	45
Milton	61	27.1%	\$425,000	-6.1%	119	66	148	2.1%	48	\$452,500	125	53	145
Norfolk	43	65.4%	\$495,000	3.8%	137	30	97	-14.9%	26	\$477,000	169	27	114
Norwood	42	0.0%	\$380,000	-4.0%	120	32	80	-2.4%	42	\$396,000	108	44	82
Sharon	49	-21.0%	\$400,000	-12.6%	116	48	131	-3.7%	62	\$457,800	112	61	136
Walpole	57	23.9%	\$440,000	4.3%	99	52	108	-12.2%	46	\$422,000	89	49	123
Westwood	44	41.9%	\$634,500	18.2%	109	33	92	-13.2%	31	\$537,000	124	26	106
Wrentham	30	36.4%	\$411,000	-11.6%	103	27	77	-28.0%	22	\$465,000	150	29	107
Region Total	734	15.2%				632	1623	-8.7%	637			651	1777
GBREB Total	3,190	10.2%	\$501,500	-0.7%	102	2,678	5,727	-17.3%	2,894	\$505,000	106	2,717	6,926
State Total	12,171	0.4%	\$355,000	0.9%	126	11,633	37,300	-13.7%	12,127	\$352,000	116	11,893	43,207