

Sign up for Dick Betts Seminars now.....

PDA and Treo Smartphone Workshops

Training to be held at.....

Westside Community Conference Center
3534 South 108th St. Omaha

Wednesday February 27, 2008

Newest, Latest, Greatest Technology Out There

9:00 a.m. to 12:00 p.m.

- Create a Technology Plan, Website and Presence, Domain Marketing System, Email Hosting and Branding, Third Level Domain, Blogging
- Text Messaging; let me explain this one. The Millennium Generation which is 1986 and younger are becoming the first time "Home Buyers" and "Real Estate Investors". Their number one way of communication is text. If you don't text they are not going to work with you; and more.....

Real Estate Fundamentals for PDA's and Treo Smartphones

1:00 p.m. to 4:00 p.m.

**You need not own a PDA or Smartphone to attend!*

- Discover "Tricks and Tips" to get the most out of your device
- Learn the 6 different ways to input data on your device
- Manage your contacts with simple steps of entry, putting contacts in categories, and more.....

Thursday February 28, 2008

Advanced eKEY for the Real Estate Professional

9:00 a.m. to 12:00 p.m.

**You need not own a PDA or Smartphone to attend!*

- Pinpoint the properties your clients want, anytime, anywhere
- Learn how to download maps and use them in both your professional and personal life
- Make your iBoxes go to work for you (Bring one with you to customize in class), and more.....

Taking Prospecting a Step Further

1:00 pm to 4:00 pm

- Learn 22 ways to prospect, many you might not think of as prospecting
- We help you sort through all the options and pick what will help grow your business
- Learn progressive ways to follow up with new prospects
- We cover drip systems and other ways to keep your name in front of the right people, and more.....



Dick is a technology consultant and instructor specializing in the personal digital assistant (PDA), Smartphones and management programs. The real estate industry is particularly attracted to Dick's down-to-earth style of teaching. Dick is the exclusive trainer for GE Security – Supra electronic LockBox system. Dick is also a certified instructor with Palm, Inc.

Registration Required

Name: _____ Phone # _____

Company: _____ E-mail _____

Fees: \$25 per day or \$15 per session

___ Newest, Latest, Greatest Technology Out There ___ Advanced eKEY for the Real Estate Professional
___ Real Estate Fundamentals for PDA's and Treo Smartphones ___ Taking Prospecting a Step Further

\$ _____ Total Enclosed; ___ Check or Visa/MC _____ Exp _____

Send to OABR; Attn Lisa..... lwelch@oabr.com or Fax (402) 493-7189 Phone (402) 493-2995 x 302