



Scottsdale Women's Council of REALTORS® 2008 Business Resource Meetings

January 9th

Business Planning & Systems - Dale Hilliard, Broker West USA

"Door Knob Principle"

February 13th

@ Bison Homes 16641 N 91st St

Personal Performance Management - Jeff Raskin, Instructor

"Creating the Ultimate Paperless Office"

Sponsored by Becky Fowler – 602-694-9900
First American Title

March 12th

Networking/Professional Credibility / Business Builder
Eric Solheim - "Commerical Real Estate & You"

April 9th

Networking/Professional Credibility / Business Builder
Mary Manross, Scottsdale Mayor
"State of the City"

Sponsored by Belinda Raymond
Scottsdale Desert Inspections

May 14th

Personal Performance Management
Natalie Keller – Psychology

Sponsored by Laurie Wrigley
First American Title

June 11th

Negotiation Strategies and Practice
Michelle Lind "Legal Issues / Contracts"

Sponsored by Sharon Christenson
Eagle Home Mortgage

July 9th

Bob Nachman and Sindy Ready
Expanding and Growing your Business with WCR

Sponsored by Susan Bender-Ross
GMC. Inc. Mortgage

August 13th

Environmental Awareness
David Newcomb – “Green Real Estate”

Sponsored by Shelley Cuestas
Service One Home Warranty

September 20th

Cultural Awareness
Tina Robbins

Sponsored by Sharon Wolf-Furman
AJF Engineering

October 8th

Business Planning & Systems
Bob Beemis - “ARMLS” Systems

Sponsored by Tara Carter

Old Republic Home Warranty

November 12th

Fashion Show Extravaganza and Holiday Boutique

December 10th

Installation of New Officers
Wine Tasting Luncheon

Sponsored by Lisa Stein
Fidelity Home Warranty

Business Resource Meetings
11:30am (networking)
12 Noon (program begins)
Gainey Ranch Golf Club, 7600 Gainey Club Drive