

THE *Connection*

Women's Council of
REALTORS®

A NEWSLETTER FOR THE WCR SCOTTSDALE AREA CHAPTER • NOVEMBER 2006

UPCOMING *events*

**TUESDAY & WEDNESDAY,
Nov. 28-29**

State Meeting &
Installation of 2007 Officers

WEDNESDAY, DEC. 13 ❄️
Holiday Event, Bazaar,
Luncheon & Live Jazz

MONTHLY MEETING DETAILS

Location: Gainey Ranch Golf Club
7600 E. Gainey Club Dr. in Scottsdale

Date: 2nd Wednesday of the month

Time: 11:30 a.m. - 1 p.m.
Registration & Networking: 11:30 a.m.
Lunch & Meeting: Noon - 1 p.m.

RSVP: Remember to RSVP online
before the event. Just go to
www.scottsdalewcr.com and
click on "Reservations Form."

\$20 General Admission with Reservation
\$22 At the Door

**You must reserve your space by
9 a.m. on the Monday prior to the
meeting for reservation pricing.

Congratulations 2007 GOVERNING BOARD

President: Andy Kolton

President Elect: Stacie Durnford

VP of Membership: Sue Barnes

Secretary: Sharon Christensen

Treasurer: Michal Ann Joyner

FEATURED SPEAKER **NOV. 8** **DR. JAY BUTLER**

DIRECTOR OF THE ARIZONA REAL ESTATE CENTER

The Scottsdale Women's Council of Realtors welcomed Dr. Jay Q. Butler, Director of the Arizona Real Estate Center (AREC), as its guest speaker at the Nov. 8 meeting. More than 70 members were present to hear his informative talk "Outlook 2007" about the projections for the year ahead.

Dr. Butler is also an Associate Professor of Real Estate in the East College at Arizona State University at the Polytechnic Campus. He holds the Arizona



President-Elect Andy Colton thanks Dr. Jay Butler for his highly informative presentation "Outlook 2007" at the November 2006 WCR Chapter meeting.

Realtors Professorship in Real Estate. Dr. Butler has been at ASU since 1972. He earned his B.B.A. (1967) and MBA (1969) from the University of New Mexico and his Ph.D. from the University of Washington.

As Director of the Arizona Real Estate Center, he oversees projects that examine all aspects of the Arizona real estate market, with specific interest in the Phoenix metropolitan area.

❄️ *Holiday Luncheon*

Ring in the holiday season
with WCR on Wednesday, Dec. 13!

See flyer for more details!



President's Message

SONDRA BURWICK, SCOTTSDALE WCR PRESIDENT

It's beginning to feel a lot like ... 2007!

Are you like me, wondering where did 2006 go? It seems like just yesterday we were all laughing as Elvis was singing at my installation. I just witnessed Bob Pierce swear in Andy Kolton as President along with her board: Stacie Durnford, President Elect; Sharon Christensen, Secretary; Michal Joyner, Treasurer; and Sue Barnes, VP Membership. Yes, Sharon and Sue have agreed to serve again!

It's been an incredible year serving as

your president and I thank you for giving me the privilege. I've enjoyed the challenges and the achievements. Mostly, I've enjoyed the friendships that have been strengthened this past year and watching our chapter grow.

Our Fashion Show in June was a huge success! The models, fashions, and jazz all made for a wonderful day. We raised money for our charity Gabriel's Angels and our chapter.

Our "Wine, Women and WCR" social event had a terrific turnout and requests to do it again. Look for more fun events in 2007. We've had some incredible speakers with record crowds. Almost 100 attended to hear Arizona Attorney General Terry Goddard speak in October and a packed house again

for Dr Jay Butler with his "Outlook 2007" presentation. Our last event will be a Holiday Luncheon and Shopping Bazaar with great vendors, lots of incredible items to buy, and live jazz to close one incredible year.

All of this has been made possible by the support of my board, the committee chairs, and volunteers who do so much for WCR. I thank each and every one of you. You have touched my heart, and I will hold onto all the wonderful memories of 2006. I thank you for the countless others who have benefited from your hard work and dedication.

Happy Holidays and Happy New Year. May 2007 be your BEST year ever!

LOOKING AHEAD ANDY KOLTON, INCOMING PRESIDENT



I am looking forward to my year as President. I know it will be a lot of hard work, but I am happy I have the support of my Board and such wonderful Realtors and Affiliates. I hope to grow our membership to mega status - pretty lofty goals! I can't do it without the support of our current membership. I intend to keep the high level of informative programs we already have in place. Here's to a great 2007!

Newsletter Info

This newsletter is published by the Scottsdale Area Chapter Women's Council of REALTORS for its members and guests. All articles and items are for informational and entertainment purposes only.

Items for publication should be sent to Sondra Burwick via email at SondraBurwick@cox.net. You can contact Sondra directly at 602-750-0007.



BIRTHDAY Bunch

NOVEMBER

Mike Hayashi	Nov. 7
Lyn Trayte	Nov. 16
Victoria Cuomo	Nov. 23
Kimberly Smith	Nov. 24
Jill Kaiser	Nov. 26
Sondra Burwick	Nov. 27
Merrilee Edwards	Nov. 28

DECEMBER

Sharon Zolnush	Dec. 1
Kim Seifert	Dec. 4
Mikki Turner	Dec. 6
Lisa June	Dec. 7
Bob Nachman	Dec. 17
Barb Schwallier	Dec. 20
Lorre Feld	Dec. 23

WCR GOVERNING BOARD

PRESIDENT

Sondra Burwick
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602.750.0007
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TREASURER

Sharon Christensen
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VP OF MEMBERSHIP

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PARLIAMENTARIAN & BYLAWS

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602.478.4017
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JOIN TODAY. FREE MEMBERSHIP!

Interested in becoming a member of WCR? Receive FREE membership! For new members only...receive free membership for November and December of 2006 if you sign up and pay for your 2007 membership today! If you have any questions, please contact:

- Sue Barnes, VP Membership, sbarnes@westusa.com, 480-948-5554
- Stacie Durnford, Membership Committee Chair, stacie@durnfordgroup.com, 602-791-4404

Take action! New members can join today and get 14 months for the price of 12. What a deal! Plus, be active, attend meetings, or join a committee, and our scholarship fund will reimburse you up to \$200 per year towards your education for designations. Go to www.scottsdalewcr.com for further membership information.

WHAT WCR MEANS TO ME!

SANDY MAGER

OCTOBER 2006 MEMBER OF THE MONTH

"Being a member of WCR has given me an opportunity to do things I would never have considered, including attending several National and Regional Realtor events. It has helped me grow both personally and professionally. It has helped me to develop leadership skills, both as an officer and through heading up the Fashion Show fundraisers. I have also met many fantastic people who challenge me, are supportive when needed, and provide great networking opportunities."

OUR CONDOLENCES...

The Scottsdale WCR Chapter would like to share our condolences with Lisa Stein. Her mother Esther Talley passed away recently. Lisa is with Fidelity Home Warranty.

Our ANNUAL SPONSORS for 2006

Sondra Burwick, Kimling Enterprises, LTD

Sindy Ready, Re/Max Excalibur

Sharon Christensen, Eagle Home Mortgage

Theresa Schultz, Alta Vista Inspection Services

Shelly Crabtree, New West Lending

Dorothy Hill, Re/Max Excalibur

Jill Kaiser, Wells Fargo Home Mortgage

Kim Seifert, Stewart Title

Bob Nachman, Re/Max All Stars

Sharon Wolf-Furman, AJF Engineering

Analee Pace, Old Republic Home Warranty

Michel Joyner, Wells Fargo Home Mortgage

Belinda Raymond, Scottsdale Desert Inspections

Lisa Stein, Fidelity Home Warranty

Please remember our 2006 Annual Sponsors
in your next transaction!

2006 MEMBERS OF THE MONTH

February

Jacki McKinney

July

Stacie Durnford

March

Dwayne Prince

August

Michal Joyner

April

Andrea Kolton

September

Mary Ann Schuman

May

Sue Barnes

October

Sandy Mager

June

Fashion Show.
No meeting.

November

Susan Bender Ross

October 11, 2006

MINUTES

WOMEN'S COUNCIL OF REALTORS
GOVERNING BOARD MEETING



1. Meeting was called to order by President Sondra Burwick at noon.
2. Pledge of allegiance was led by Bob Nachman.
3. Inspiration was read by Sharon Christensen.
4. Mission Statement was read by all.
5. President Sondra Burwick welcomed Past Presidents Katy Curtis, Sandy Mager, Bob Nachman, and Sindy Ready.
6. Minutes of the previous meeting were approved.
7. Andy Kolton reminded the members to use the scholarship fund and promoted the free membership option for November and December for new 2007 members.
8. Program: Special Guest Speaker Arizona Attorney General Terry Goddard gave a very informative talk and update on "Scams, Fraud & Predatory Lending" to a full house of nearly 100 in attendance.

9. As the number of members present constituted a quorum, the election of the 2007 Board was held. New officers include:
 - President: Andy Kolton
 - President Elect: Stacie Durnford
 - VP of Membership: Sue Barnes
 - Secretary: Sharon Christensen
 - Treasurer: Michal Ann JoynerThe members of the 2007 Nominating Committee are Sondra Burwick as chairman, Katy Curtis, Sandy Krestan, and Jill Kaiser. The two alternatives are Carol Goyena and Kim Seifert.
10. September's Member of the Month Maryann Schuman named Sandy Mager as October Member of the Month.
11. Next general meeting will be held Nov. 8 with Dr. Jay Butler from ASU speaking about "Outlook 2007." Members are encouraged to RSVP early.

12. Drawings: Guest Emily Lane was the winner of the free lunch in November. The Ace of Hearts was not drawn and the Ace of Hearts Pot is now up to \$777.

13. Meeting was adjourned at 1:25 p.m.

Sharon Christensen for Dwayne Prince, Secretary

Welcome NEW MEMBERS

Mike Hayashi, Take Control Self Defense, Affiliate
Lorre Feld, Keller Williams High Desert, REALTOR
Lyn Trayte, The Equitable Real Estate Company, REALTOR
Heidi Nevin, The Equitable Real Estate Company, REALTOR
Julia Miller, John Hall, REALTOR
Terri Chandler, JAZ Residential LLC, Affiliate
Erin Quenzler, The Equitable Real Estate Company, REALTOR
Jennifer Appel, The Equitable Real Estate Company, REALTOR
Dawn McDonald, Send Out Cards, Affiliate
Renee Wilkinson, Prudential Arizona Properties, REALTOR
Janelle Kennedy, The Equitable Real Estate Company, REALTOR
Kim Seifert, Stewart Title, National Member, National Affiliate
Patty Carabio, Camelback Title Agency, Affiliate
Clark Sanchez, State Farm Insurance, Affiliate
Sunshine Collins, First American Title, Affiliate
Peggy Rauch, Realty Executives, REALTOR
Michelle Houze, Realty Executives, REALTOR
Sharon Kreutz, HomeSmart, REALTOR
Susan Bender-Ross, Gold Mortgage Center, National Affiliate



RECENT RECAP

The Scottsdale WCR Chapter welcomed Arizona Attorney General Terry Goddard as its October speaker on the topic of "Scams, Fraud, and Predatory Lending." He is pictured with Scottsdale WCR President Sondra Burwick.



Holiday Luncheon

• Scottsdale Women's Council of Realtors •

Ring in the holiday season with W.C.R.!

Date Wednesday, Dec. 13

Time 11 a.m. to 1:30 p.m.

Location Gainey Ranch Golf Club
7600 E. Gainey Club Dr.
Scottsdale, Arizona

Details

- Delicious holiday buffet.
- Holiday bazaar including custom jewelry, beaded scarves, purses, candles.
- Silent auction (all proceeds to benefit our local food banks).
- Live jazz by the Aaron Nelson Project.
- \$25 per person to attend.

RSVP

Go to www.scottsdalewcr.com
to register today!

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