

# helping you find your way home

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## Quote of the Month

*"Why do they call it rush hour when nothing moves?"*

*-Robin Williams*

Congratulations to Ryan for being the first to correctly answer the January Trivia Contest. The answer was "Vice President of the US".

the RJ team

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## Real Estate Facts

According to the Brookings Institute, here are the top 10 cities with the most walk-able places per capita, along with the number of most walk-able areas:

1. Washington-Arlington-Alexandria: 20 walk-able places
2. Boston-Cambridge-Quincy: 11
3. San Francisco-Oakland-San Jose: 14
4. Denver: 5
5. Portland-Vancouver-Beaverton: 4
6. Seattle-Tacoma-Bellevue: 6
7. Chicago-Naperville-Joliet: 14
8. Miami-Fort Lauderdale-Pompano Beach-Palm Beach: 4
9. Pittsburgh: 3
10. New York-Northern New Jersey-Long Island-Stanford, Conn.: 21

## Trivia Contest



How many miles is it from Portland to a glacier?

## Real Estate Tips

Buy in a district with good schools. In most areas, this advice applies even if you don't have school-age children. Reason: When it comes time to sell, you'll learn that strong school districts are a top priority for many home buyers, thus helping to boost property values.

## Client Testimonial

We are proud to share with you the following feedback from one of our clients!

*I can safely speak for both of us when I say, "we knew your team would do it!" Jenifer and I felt completely confident that once we found the RJ Team our home was going to sell quickly. Especially with Laurel's creative perspective, passion and energy. She's extremely gifted, motivated and an outstanding player on your team. I believe that staging and specifically Laurel's eye was the key difference for us. When every other agents advice was drop the price, your team disagreed. You spared no detail, enhanced the look, feel, marketing and found us multiple offers in the worst time of the year (and worst market in decades) to sell a house.*

*In booming markets, it's easy for anyone to survive but only the best can do it in the type of market we're in now. I know you have found a recipe that will bring the RJ Team much success in the future. Our sincerest thanks for leading this journey to a successful conclusion! You completed our sale in 3 months....what multiple competitors couldn't do in 1.5 years.*

*Warm regards and sincere thanks. You made the difference for us!*

*- Michael and Jenifer Joy*

## Client Circle

Congratulations to the Kelley / Camaioni family on their new home in NE Portland. Congratulations on the Joy family for selling their home in Tigard.