



# helping you find your way home

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**the robyn and jessica team**  
●  
**real estate brokers**

### Quote of the Month

*"A baby is someone just the size of a hug."*  
-Anonymous

**Congratulations** to Craig and Michael for being the first to correctly answer the October Trivia Contest. The answer was **"35,000"**.

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## Real Estate Facts

As anybody who has ever sold real estate knows, there are no national markets, only local markets. That adage holds true when you look at the condition of the real estate business nationwide. Business may be tough in many places, but it's not tough all over.

Here are the top 10 best performing housing markets, according to Forbes magazine, their third quarter median home sale prices, and the percentage that prices have risen compared to third quarter 2006.

City	Median Home Sales Price	Percent Change
Salt Lake City , UT	\$246,700	14.1 percent
Charlotte, NC	\$220,000	11 percent
San Jose, CA	\$852,500	9.4 percent
San Francisco, CA	\$825,400	8.6 percent
Raleigh, NC	\$229,500	7.5 percent
Austin, TX	\$188,200	7.2 percent
Pittsburgh, PA	\$127,700	6.1 percent
Seattle, WA	\$394,700	6 percent
San Antonio, TX	\$154,700	5.7 percent
Portland, OR	\$299,700	5.2 percent

## Trivia Contest



What percentage of men say they have forgotten their wedding anniversary at least once? What percentage of women have?

## Real Estate Tips

When hanging a picture or photograph on your wall, rather than lining up the top or bottom of the frame instead make sure the center of the picture is 55" from the floor. This trick will vastly improve the look of your display.

## Upcoming Fun Activity

**Tuba Christmas 2007:** Tuba enthusiasts, music lovers, and all of those last minute shoppers will rejoice in the sound of nearly 200 tubas playing the festive music of the season. The audience not only listens to the sounds of the powerful tubas, but is encouraged to participate in the sing-a-long carols. Dec. 15, from 1:30-3:30PM. At the Pioneer Courthouse Square. Free admission.