



# helping you find your way home

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the robyn and jessica team  
●  
real estate brokers

### Quote of the Month

"Happiness is good health and a bad memory."  
--Ingrid Bergman

Congratulations to Amy for being the first to correctly answer the October Trivia Contest. The answer was "Portland Rosebuds"

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## Real Estate Facts

The national real estate slow down seems to be arriving now in the Portland area. In August, there were 7.2 months worth of unsold inventory of homes listed, and in September that number jumped to 8.6 months. Though not alarming, it does suggest a rather golden opportunity. Many developers love these market downturns because they can snatch up land and homes at great prices. This is something that you can do, too. If you have been thinking about investing in real estate, this is the time to do so. The Robyn and Jessica team have experience in multi-family and commercial properties, as well as residential and raw land. Give us a call if you would like to discuss what is available. We can also hook you up with one of our preferred lenders, who can share their market knowledge with you and help you arrange to get your real estate empire started. There are some great deals out there!!

## Trivia Contest



How many cookies will the average American eat during their life span?

## Real Estate Tips

Here are 3 reasons to obtain a permit, if you're remodeling your home:

1. Inspectors will help to ensure the job is done correctly and to code.
2. Many buyers don't want to buy a home that has had work done without a permit.
3. If your neighbor reports you to the city and an inspector discovers you have completed work without a permit, you might be required to tear it apart and start over

## Upcoming Fun Activity

Wine Country Thanksgiving 2007 – From 11/23/07 - 11/25/07, more than 100 wineries are open to the public, some of which are not open at any other time during the year. Festivities include tasting of new releases and older vintages, barrel tastings, specialty foods and sales of limited-quantity wines. For more information, go to [www.willamettewines.com](http://www.willamettewines.com)

Treat yourself to a facial. As members of WEB (Women Entrepreneurs of Beaverton), we'd like to introduce a fellow member, Dr. Linda Cruz. Dr. Cruz owns Allure Medspa at Bethany Village, which offers a full menu of medical treatments for aging, acne rosacea and hair removal. For more information, go to [www.alluremedspa.com](http://www.alluremedspa.com)

