



# helping you find your way home

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**the robyn and jessica team**  
●  
**real estate brokers**

*Quote of the Month*  
*"Nothing great was ever achieved without enthusiasm."*  
*Ralph Waldo Emerson*

**Congratulations** to Ryan for being the first to correctly answer the July Trivia Contest. The answer was "Milk"

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## Real Estate Facts

The Portland Market appears to be returning to normal after being in an exaggerated Seller's Market. A balanced market between buyers & sellers tends to be 5-6 months of inventory. Currently inventory levels are just over 6 months. To sell a home today you need it to be in peak condition and priced at or below the market.

## Trivia Contest

Portland has a 'sister' city in Africa. What is its name and if what country is it located?

## Real Estate Tips and Facts

This month we have some organizing facts from a fellow WEB (Women Entrepreneurs of Beaverton) member, Alicia Tomasi. Alicia is a professional organizer, as well as an interior designer. She can organize your home or office and is a delight to work with, besides. You can learn more about Alicia at [www.aliciatomasi.com](http://www.aliciatomasi.com). Here are some interesting facts, from Alicia, that might motivate you to organize your home:

1. Statistics show that 80% of what we keep we never use, and that we wear 20% of the clothing we own, 80% of the time.
2. Studies have also shown that reducing clutter around your home will improve your health and mental alertness, save you money (no more buying items you already have), and save you time (increases your productivity).

## Upcoming Fun Activity

OutdoorDads.org schedules one hike a month on the fourth Saturday of each month. Hikes are typically 2-3 miles long, have minimal elevation gain, and are within a 45 minute drive of Portland. While primarily a group for dads, all outings are open to both dads and moms. Activities are geared for kids from 3 months to 5 years, but all ages are welcome. Get out on a hike with your children and meet other outdoor minded parents who like to do the same! Visit the group website for monthly hike details: [www.outdoordads.org](http://www.outdoordads.org)

## Client Circle

Congratulations to Jennifer for selling her Beaverton Home  
Congratulations to Cheryl for her new duplex in Salem  
Congratulations to the Kaneshiro/Weaver family for their new home in NW Portland.  
Congratulations to Tim and Paul for their new investment property in Beaverton.

