



HELPING YOU FIND YOUR WAY HOME

JUNE 07

VOLUME 3, NUMBER 6

The Robyn and Jessica Team
Real Estate Brokers

QUOTE OF THE MONTH

*"I have found that among
it's other benefits, giving
liberates the soul of the
giver." Maya Angelou*

Congratulations to Phil

for being the first to
correctly answer the May
Trivia Contest. The answer
to May's trivia was "Black".

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Real Estate Facts

In the last few months the sub-prime mortgage market experienced large increases in default rates, resulting in a wave of foreclosures. Sub-prime loans enable borrowers with low credit scores or abnormal employment histories to qualify for a mortgage.

The market saw rising short-term rates, nearly 3% higher than previous years ('03-'04). Most sub-prime loans are fixed for 2-3 years; once this period ended, many homeowners saw their mortgage payments increase drastically.

What does this mean to the consumer? Investment banks have reduced their investment in the sub-prime market which limits the loan products available for consumers.

Trivia Contest

What are the closest living relatives of dinosaurs?

New & Interesting Trends

Does your home entrance make a statement? This is the first area that visitors see, so it's important to make a good impression. This space doesn't necessarily need to be large; a small space can also be sophisticated, welcoming or grand.

Suggestions from Larry Finley of the Chicago Sunday Tribune: "We ...have space for a piece of furniture, maybe a table with a vase of flowers or a statue. It's another element in the foyer, so you are not walking into an empty room with a staircase and closet."

Upcoming Fun Activity

Wells Fargo Summer Zoo Concerts Series For July
BUY YOUR TICKETS NOW! Visit any TicketsWest ticket outlet, charge by phone at 503.224.TIXX!

July 20 • Patty Griffin with special guest

July 27 • Pink Martini with Sneakin' Out

July 28 • Pink Martini with The Buckles

Client Circle

Congratulations to Sue for selling her Beaverton home.

Congratulations to Lori & Mike on their new home in Beaverton.

Congratulations to the Kaneshiro Family on selling their Hillsboro home.

Congratulations to Jim & Shanta on their new NE Portland home.

Congratulations to the Mawer Family on their new Beaverton home.

Congratulations to the Page Family for their new home in SW Portland.