



HELPING YOU FIND YOUR WAY HOME

NOVEMBER 06

VOLUME 2, NUMBER 11

The Robyn and Jessica Team  
Real Estate Brokers

#### QUOTE OF THE MONTH

*"People may not remember what you said or what you did, but they will remember how you made them feel." Maya Angelou*

#### Congratulations

Please join us in congratulating Zach for winning the October Trivia Contest. Thank you to all who participated and this month the prize could be yours.

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#### Real Estate Fact

According to a formula that is used by the National Associations of Realtors®, Portland homes are now affordable again thanks to a slight dip in median sales price and interest rates in the third quarter. A family making the area's median annual income (\$66,900 per HUD) made 1% more than required to afford a median priced home (\$275,500) with a 30- year fixed-rate mortgage at Freddie Mac's average rate (6.4%) and a 20% down payment.

#### Upcoming Fun Activity

Need Gift Ideas? Visit the Holiday Artisan Market on December 5-7 & 12-14 at Pioneer Courthouse Square from 11:00AM-6:00PM.

There will be over 22 local artists who will bring the notorious Portland Saturday Market to the Square showcasing a variety of crafts, jewelry, candles and much more.

#### Trivia Contest

Get ready, set, and go! Who will be the first correct response to this month's trivia? Some trivia around Thanksgiving traditions. How much does a typical Thanksgiving Day meal cost?

#### Handy Home Tip

Kitchen remodels are among the most popular home improvements because they offer a great return on investment while giving you the opportunity to enhance and simplify your daily routines. If you're seriously considering a kitchen remodel, you've probably done a lot of research. You've paged through home decorating magazines, visited websites, and checked out the kitchen sections of the home improvement stores in town. One sure-fire way to increase your home's value, while giving your kitchen a new look is by changing the countertop and backsplash. Changing these can greatly increase both functionality and aesthetic appeal.

#### Client Circle

Congratulations to Phil for selling his house in Beaverton!  
Congratulations to The Middleton Family on their new home!  
Congratulations to Jacob and Claire on their new home!  
Congratulations to Rachel and Brian for selling their McMinnville home.