

February Luncheon

Hospitality Corner:
"Have a Heart"



This month's luncheon members/guests will be presented with a heart at the front desk. Match your heart to the heart on a table for a fun way to meet and network with people you may or may not already know!

Register by 2/8/08

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1. Affiliate Wisdom: WCR is proud to announce a new section to our newsletter. This section is called "Affiliate Wisdom" Open to ALL WCR Affiliates to submit an informative article to the Chairman of the Affiliate Development Committee for review by the committee. Articles (only one will be selected per month) should be submitted by the end of the month to be included in the following months newsletter. Article criteria will be announced at Luncheon. (gloria@uniquehomeinspect.com)

Water and Your Home – friend or foe?

Your home is probably your biggest investment, so why not take care of it as such? Every day I inspect homes with water damaged doors, windows, and siding. This allows water to damage wood inside the walls and calls insects to come live with you! Not only is that disgusting but in the long run will cost you BIG money for repairs.

Preventive measures you can take are easy and relatively inexpensive. Paintable caulking, purchased at a local hardware store applied around windows and doors will not only help keep water out but will also help you save on your energy costs. Check your home for any wood, especially if water puddles around it and make sure it is either sealed, painted or caulked. Wood will still try to soak up water even though it is not growing any more.

Another problem area with water intrusion is the amount of landscaping, mulch, shrubbery, and tree debris around your foundation. Keeping the bushes at least 1 – 2 feet away from your home and the soil down 3 - 5 inches from the top of the slab will help minimize water entry. Slope the ground away from the home so water will not enter under siding or through the weep holes in the brick.

If you perform regular maintenance similar to changing the oil in your vehicle your home will last for many years or until YOU are ready for a change.

Gloria Copeland - Professional Home Inspector TREC # 5197
281.702.1086 gloria@uniquehomeinspect.com

2. Luncheon and Guest Speaker

General Membership Meeting/Luncheon
Wednesday, February 13, 2008 11:00 AM - 1:00 P.M.
River Plantation Country Club
Networking from 11:00 A.M. to 11:20 A.M.
Current standing reservations are cancelled.

Reservation Serena Schneider. Diversified Home Lending 281-536-2429
Email Reservation: srs71@sbcglobal.net

Guest Speaker: Thomas Rich-Tax Strategies

Mr. Rich is an accomplished professional speaker who draws from a diverse professional background to relate the Tax strategies live course in an engaging and useful way. Clients from various professional groups and the insurance, financial, real estate industries have all given Thomas high marks for his communication skills. As a corporate leader and business executive, Thomas has worked in the computer, petroleum, retail, wholesale distribution and automotive industries. This professional experience adds a tremendous amount of real-world insight and practical applications to Thomas' Tax Strategies Live Program.

Thank you to our monthly sponsors:



3. February Calendar of Events:

- 02 Groundhog Day**
- 06 Ash Wednesday - HAR Montgomery**
- 13 Governing Board - General Meeting**
- 14 Valentines Day**
- 15 Early bird Deadline for Referral Roster Ad**
- 18 President's Day**
- 22-26 TAR/WCR Meeting (WCR 22-23)**

4. Reminders

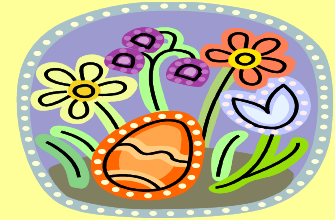


☺ **SPRING FLING!!**

Spring Auction

Benefiting Women's Council of REALTORS®
Montgomery County Chapter

Wednesday, March 12th, 2008
11:00AM – 1:00PM
River Plantation Country Club



Please request a donations form by March 5th

Sue Gold – Woodforest Mortgage
832-375-2553, Fax 832-375-3553

sgold@woodforest.com

☺ The National Focus Committee will have their initial meeting this year in Austin during the **WCR/TAR conference**.

The main order of business for the committee at this meeting will be to review applications from our members who want to be considered for various roles at the National level and to then make recommendations to WCR National for up to 10 members we would like for them to consider using in some leadership capacity in 2009.

Members who want to be considered and possibly recommended for various leadership opportunities at the National level should complete the Application form and email it back to this years committee chair, Becky Hill, ASAP. Please email your forms no later than **February 13, 2008**, to allow enough time to process everything before the committee meets the following week.

Becky's email address to use for this purpose is Becky@BeckyHill.com

☺ **WCR will having a Holidays for Heroes** again this year with a couple “closer to home” charities as well. If anyone has something close to their heart that they would like to suggest call **Stephanie Carlton at 281-799-6601**.

☺ Check our **resource table** - we will have a listing book available for all **agents to add their flyers**, this service is free.

☺ **Ways & Means** has held a couple of meetings already - Excellent job!

Fundraisers for this year are as follows:

- Wine Country Reception March 6 @ Homefinder's Center 6-9pm – Contact Kim Angle
- Bunco Tournament – date tbd in May
- Murder Mystery Dinner – date tbd in August

ANYONE who wants to participate in any of these events should contact Cathy Perry at: 281-645-6746 or email her at perrymortgageservices@comcast.net

5. Education

Education Committee:

Pat Parchman
Bill Neal
Denise Baker
Cathy Esprey

Free Education - MCE Credit for Legal and Ethics in being offered jointly with other Chapters at K.B. Homes office in Eldridge and I-10 on March 11th. More information to come. Other programs to be announce in the next newsletter

6. New Members: Please join us in welcoming these new members:

- Bob Upchurch, Real Estate Book, Local Member
- Sharon Hart, Exit Realty Group, National Member
- Nancy Selby, Exit Realty Group, National Member
- Cassandra D. Dixon, Exit 6 Star Realty, National Member
- Cindy Lumsden, United Title, National Member

7. President's Message:



Instead of the President's message each month, I hope to bring you an inspiring thought or an educational piece written by me or others. This month I would like to share with you a rather serious speech I composed and delivered to an audience of about 200 people as part of my training at last year's orientation. The speech was directed to other Local Chapter Presidents and officers, but it is relevant to all of us in our daily lives.

"Who of you would love to have peace of mind, pride in what you do, a good reputation, and be trusted? I believe everyone would. How is this obtainable?

These traits are the benefits of developing a strong character. Our character and destiny are molded by our thoughts and actions in the everyday choices that we make. Our character is who we are and defined by what we do.

We all know how it feels to be thinking a negative thought we do not intend to make public, when all of a sudden it becomes a spoken word. You want to take it back, but it's out there - hanging in mid air and you can not take it back. "Watch your thoughts, they become words."

When thoughts or beliefs become words, they turn into actions and habits. I read that it takes 21 days to change a belief and 100 days for this belief to become a habit. This is no surprise considering the number of years we have been forming our habits. "Watch your words; they become actions. Watch your actions; they become habits."

In the book the "Art of Living", it is said that you can not climb uphill by thinking downhill thoughts. You must change your mind to change your world. Man alone of all the creatures of the earth, is the architect of his destiny". "Watch your character; it becomes your destiny."

All of us giving speeches today are beginning our journey as leaders of our local chapters. We should remember that our Governing Boards and membership as well as our families will be looking to us for kind, encouraging words as well as positive actions on a continual basis.

It is my belief that serving as President of our local chapter will help me in continuing to develop a strong character. The benefits? Peace of mind, pride in what I do, a good reputation and to be trusted by those around me.

"Watch your thoughts; they become words
Watch your words; they become actions
Watch your actions; they become habits
Watch your habits; they become character
Watch your character; it becomes your destiny"

Author "Unknown"

8. Advertisers:

Dear Area Advertisers,

On behalf of Women's Council of REALTORS®, I would like to extend to you an opportunity to promote your business at our monthly area networking **luncheons and events**. The second Wednesday of each month WCR meets at River Plantation Country Club at 11:00 a.m. for networking, lunch at **11:20 a.m.**, followed by a fabulous program.

The programs and lunches (**free for National Members**) are made possible with the help of our committed Advertisers each month. In 2008 I would like to encourage you to consider which month and/or months you would like to Advertise to help create business opportunities, develop skills for the future and achieve your potential for success through this networking experience.

There are several Advertising opportunities:

Monthly Meeting Advertiser (only Four per month) **\$350.00 (members) \$450.00 (non-members)**
2 Guests Per Meeting

You may distribute your company materials at the meeting/luncheon. **Your company will be recognized; you will have an opportunity to address the members; be given the opportunity to introduce associates, and offer door prizes.**

Annual Advertiser (Level-2) \$1,000.00
2 Meetings/Luncheons Advertising
3 Guests Per Meeting

You may distribute your company materials at ALL MEETINGS/LUNCHEONS (New this year). **Your company will be recognized; you will have an opportunity to address the members; be given the opportunity to introduce associates, and offer door prizes.**

Additional Benefits:

Company Recognition at **EVERY** Meeting and Event
Company Name on a Banner at ALL WCR Monthly Meetings/Luncheons
Company Name and Logo on the Chapter Website

Annual Advertiser (Level-1) \$1,500.00
3 Meetings/Luncheons Advertising
3 Guests Per Meeting

Same as above, but also includes:

Company Recognition at EVERY Meeting **and Event**
Company Name on a Banner at ALL WCR Monthly Meetings/Luncheons
Company Name and Logo on the Chapter Website
Link to Your Company Website from the WCR Chapter Website

You can respond to me by e-mail at: selbyteam@yahoo.com
or by phone at: 832-256-7870. You may reach my office administrator by e-mail at: sharon.hart1@sbcglobal.net
or by phone at: 281-419-3948.

Again, please do not hesitate to commit as soon as you know which level fits within your budget.

Randy Selby, Advertiser Chair
Women's Council of REALTORS®
Montgomery County Chapter

Our Special Thanks to:

Our Premier Sponsor

Our Annual Advertisers



Newsletter edited by Luis Escobar - GDR Financial