BUYING YOUR FIRST HOME

Approximate time req.	1 day	5-7 days	1 day	5 days	10 days	15 days	5 days	10 days	3 days
			OFFER		CONTRACT				
First Meeting		Looking at Prop.	Preparing Offer			Appr aisal	Sur vey	Loan Appr.	CLO SE
				NEGO. OFFER	OPTION PERIOD				

THE PROCESS
Initial interview
I.A.B.S.
B.R.A.
Lenders
I.D. parameters
Lists
Computer search
Websites
Lawyers
When can you look?

look & drive
look & drive
look & drive
look & drive
look & drive
look & drive
look & drive
look & drive
look & drive
look & drive

Listing
C.A.D.
Archive
Sellers Disc.
C.M.A.
Permits
Offer
Price
Title Co.
Close date
Seller contrib.
Option per./$
Addenda
Notices

Inspections
Choosing an inspector
The report
Amendment
Nego. Repairs

COMPLIMENTS OF:**TEAM SEVERSON**