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A SPECIAL REPORT MATURE BUYERS

SENIOR RESIDENTIAL PROPERTY BUYERS

Answering Eight Most Frequently Asked Questions



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ABOUT SENIORS REAL ESTATE SPECIALISTS®



Seniors Real Estate Specialists (SRES®) are licensed salespeople or brokers, members in good standing of the National Association of REALTORS®, who have taken the additional hours of training needed to help senior clients make wise decisions when buying, selling or investing in real estate. Many seniors have not invested or sold in years and their issues, requirements and needs are special in order to protect and enhance their equity.

SRES designees belong to the Senior Advantage Real Estate Council® (SAREC®) which offers the SRES designation nationally to those REALTORS® who have demonstrated the requisite knowledge, experience, insight and expertise to be a Seniors Specialist. The Council also offers its members frequent updates on senior housing issues.

The REALTOR® who delivered this Report to you is a member of the Senior Advantage Real Estate Council, having earned the prestigious and nationally recognized designation - **Seniors Real Estate Specialist (SRES®)**. For more information about this program, call your REALTOR® or email them from the council's web site at www.seniorsrealestate.com.

THE 8 QUESTIONS MOST FREQUENTLY ASKED
BY SENIOR RESIDENTIAL PROPERTY BUYERS

1. I've decided to sell my home. Should I rent or should I buy another home?



2. Is there a simple rule of thumb I can use to decide whether I should buy or rent my next home?



3. I'm planning to move into my vacation home. Is this a good idea?



4. Should I consider relocating to another state?



5. How can I be assured that my next home won't be a "money pit"?



6. How can I be sure I won't lose money on my new home?



7. Should I pay cash for my next home or obtain a mortgage?



8. Should I put my money into other investments instead of buying another home?

