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## 10 Things To Consider Before Re-listing Your House For Sale

1. Have your agent...or new agent...perform an updated Comparative Market Analysis on the current market conditions.
2. Consider having a home staging company review your property and consult with you on what improvements might need to be made.
3. Consider removing excess furniture in rooms that are smaller.
4. Find out what kinds of feedback your previous agent learned from showings.
5. Drive by other homes for sale in your neighborhood and compare their List Price to yours. It is more important to compare SOLD homes but this exercise is helpful to know if your house is priced higher than those in your market.
6. Look to see if any walls, trim or doors need to be painted.
7. Consider having the carpets cleaned by a professional company.
8. Prepare a home marketing book with detailed information about your property.
9. Have your agent provide you with a detailed marketing plan for getting your house SOLD.
10. Remember that in some slower markets, properties may take time to sell. If you're still in a hurry, you may have to adjust your List Price to stand out from the competition.

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